## Message Text

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INFO OCT-01 EA-10 IO-13 ISO-00 STRE-00 AGRE-00 CEA-01 CIAE-00 COME-00 DODE-00 EB-08 FRB-03 H-01 INR-10 INT-05 L-03 LAB-04 NSAE-00 NSC-05 PA-01 CTME-00 AID-05 SS-15 ITC-01 TRSE-00 ICA-11 SP-02 SOE-02 OMB-01 DOE-15 /124 W

-----030714 181538Z /53

P 181517Z AUG 78 FM USMISSION GENEVA TO SECSTATE WASHDC PRIORITY 3284 INFO AMEMBASSY TOKYO

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USMTN ACTION STR PASS ELECTRICALLY STR PASS CODEL

E.O.11652:N/A
TAGS: MTN, ETRD, JA
SUBJECT: JAPAN PROPOSES MULTILATERAL PRESENTATION OF
TARIFF NEGOTIATION RESULTS

- 1. JAPANESE DELEGATION (ABE, KUJIRAI, TAKAGAWA) CALLED ON USMTN DELEGATION (MCNAMARA) AUGUST 17 TO PROPOSE, UNDER INSTRUCTIONS FROM TOKYO, THAT KEY MTN COUNTRIES AGREE ON STANDARD METHOD OF PRESENTATION OF RESULTS OF INDUSTRIAL TARIFF NEGOTIATIONS. ABE SAID GOJ ANTICIPATES PUBLIC ANNOUNCEMENTS AT CONCLUSION OF MTN, DIRECTED AT JAPANESE PUBLIC, BUSINESS COMMUNITY, AND DIET, DESCRIBING WHAT WAS ACCOMPLISHED AND THEREFORE HOPES AGREEMENT CAN BE REACHED ON "OBJECTIVE FIGURES."
- 2. JAPAN BELIEVES THAT SUCH DATA WOULD RELATE PRIMARILY TO AVERAGE DEPTH OF CUT AND BEFORE AND AFTER AVERAGE LIMITED OFFICIAL USE

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TARIFF RATES FOR EACH OF THE KEY COUNTRIES. CALCULATIONS WOULD BE DONE BY THE GATT SECRETARIAT. ABE STRESSED THAT THIS WORK SHOULD NOT BE CLOSELY LINKED TO THE ACTUAL NEGOTIATING PROCESS. (COMMENT: WE INTERPRET THIS TO MEAN THAT JAPAN RECOGNIZES THAT METHOD OF CALCULATION AND RESULTING DATA FOR SUCH A PUBLIC PRESENTATION MAY NOT BE ACCEPTABLE TO CERTAIN COUNTRIES FOR NEGOTIATING PURPOSES.

## END COMMENT.)

- 3. MCNAMARA RESPONDED THAT SUCH A MULTILATERALLY-AGREED EXERCISE COULD BE USEFUL, BUT NOTED THAT DIFFERENCES AMONG COUNTRIES ABOUT SUCH ISSUES AS BASE RATES, DUTIABLE ONLY OR DUTIABLE AND DUTY FREE, BASE YEARS, DEFINITION OF INDUSTRIAL PRODUCTS, EXCLUSIONS, ETC. COULD BE SOURCE OF CONSIDERABLE DISPUTE AND WASTE ENERGIES ON UNSUCCESSFUL ATTEMPTS TO AGREE ON METHODOLOGY FOR CALCULATING AVERAGES WHEN ENERGIES COULD BE BETTER DEVOTED TO ACTUAL NEGOTIATIONS. HE NOTED THAT TECHNICAL GROUP WHICH CREATED GATT TARIFF STUDY COULD NOT AGREE ON METHODOLOGY FOR CALCULATING A SINGLE AVERAGE TARIFF; AS A RESULT GATT TARIFF STUDY USES EIGHT DIFFERENT AVERAGES.
- 4. ABE AGREED TO OUR SUGGESTION THAT JAPANESE DELEGATION PROVIDE US WITH AN INFORMAL PAPER FLESHING OUT THE JAPANESE PROPOSAL. THIS PAPER WILL BE TRANSMITTED TO WASHINGTON WHEN RECEIVED. MCNAMARA

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## Message Attributes

Automatic Decaptioning: X Capture Date: 01 jan 1994 Channel Indicators: n/a

**Current Classification: UNCLASSIFIED** 

Concepts: STANDARDS, TARIFF NEGOTIATIONS

Control Number: n/a
Copy: SINGLE
Draft Date: 18 aug 1978
Decaption Date: 01 jan 1960
Decaption Note: Disposition Action: RELEASED Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW

Disposition Date: 20 Mar 2014 Disposition Event:

Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978GENEVA12616
Document Source: CORE

**Document Unique ID: 00** Drafter: n/a

Enclosure: n/a Executive Order: N/A Errors: N/A

**Expiration:** Film Number: D780338-0534

Format: TEL

From: GENEVA USMTN Handling Restrictions: n/a

Image Path: ISecure: 1

Legacy Key: link1978/newtext/t19780850/aaaabphe.tel

Line Count: 81 Litigation Code IDs: Litigation Codes:

Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM

Message ID: 64fc6f61-c288-dd11-92da-001cc4696bcc

Office: ACTION STR

Original Classification: LIMITED OFFICIAL USE Original Handling Restrictions: n/a Original Previous Classification: n/a Original Previous Handling Restrictions: n/a

Page Count: 2
Previous Channel Indicators: n/a

Previous Classification: LIMITED OFFICIAL USE Previous Handling Restrictions: n/a

Reference: n/a Retention: 0

Review Action: RELEASED, APPROVED Review Content Flags:

Review Date: 05 may 2005 Review Event: Review Exemptions: n/a

**Review Media Identifier:** Review Release Date: N/A Review Release Event: n/a **Review Transfer Date:** Review Withdrawn Fields: n/a

SAS ID: 1700758 Secure: OPEN Status: NATIVE

Subject: JAPAN PROPOSES MULTILATERAL PRESENTATION OF TARIFF NEGOTIATION RESULTS

TAGS: ETRD, JA, US, MTN

To: STATE Type: TE

vdkvgwkey: odbc://SAS/SAS.dbo.SAS\_Docs/64fc6f61-c288-dd11-92da-001cc4696bcc

Review Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014

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